

**MINUTES OF THE MEETING OF THE  
MOTOR VEHICLE SALES FINANCE DIVISION  
3017 Kingman Street  
Metairie, Louisiana 70006  
Monday, March 14, 2022**

The meeting was called to order at 11:45 a.m. by Chairman Greg Lala.

Present were:

Commissioner Stephen L. Guidry, Jr.  
Commissioner Eric R. Lane  
Commissioner Randy Scoggin  
Commissioner Donna S. Corley  
Commissioner Raney J. Redmond

Commissioner V. Price LeBlanc, Jr.  
Commissioner Keith Hightower  
Commissioner Joseph W. "Bill" Westbrook  
Commissioner Maurice C. Guidry

L. A. House, Executive Director  
Adrian F. LaPeyronnie, III, Counselor  
Gregory F. Reggie, Counselor  
Burgess E. McCranie, Jr., Counselor

Absent were:

Commissioner Allen O. Krake  
Commissioner Keith M. Marcotte  
Commissioner Terry J. Fontenot

Commissioner Kenneth "Mike" Smith  
Commissioner Scott A. Courville

\*\*\*\*\*

Also, in attendance were the Commission staff: Ingya Cattle, Assistant Executive Director; Commission Investigator Supervisors: Mike Laviolette and Scott Landreneau; Commission Investigators: Neil Rogers, Antoine DeRouen, Kevin Broussard, Ben Guidry, Angel Blackford, and Monica Wells; Stacey Broussard, Administrative Coordinator Supervisor; and Angela Flannery, Accountant.

\*\*\*\*\*

Chairman Krake called for a reading of the minutes of the January 10, 2022 meeting. Commissioner Hightower made a motion to accept the minutes as read. Commissioner Stephen Guidry seconded this motion and it was unanimously approved.

\*\*\*\*\*

The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

"Chairman Lala asked for a review of the January and February financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner Hightower made a motion to accept the January and February financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner Lane and it was unanimously approved."

\*\*\*\*\*

Chairman Lala called for a review of the motor vehicle sales finance licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial motor vehicle sales finance applicants.

<i>SALES FINANCE COMPANY</i>	<i>CITY</i>	<i>LIC. #</i>
Sugarland Auto Sales, LLC	New Iberia, Louisiana	#SF-2020-01414
Motorcycles, Inc. DBA Honda of Lafayette	Lafayette, Louisiana	#SF-2021-01330
Tickfaw 51 Auto Sales LLC	Tickfaw, Louisiana	#SF-2021-01332
Ruston Tractor, Inc. DBA Bayou Kubota	Monroe, Louisiana	#SF-2021-01333
Ruston Tractor, Inc. DBA Bayou Kubota	Ruston, Louisiana	#SF-2021-01334
Fleet Financial, Inc. DBA iLendingDIRECT	Columbia, South Carolina	#SF-2021-01335
Fleet Financial, Inc. DBA iLendingDIRECT	Austin, Texas	#SF-2021-01336
Creative Bus Sales, Inc. DBA Creative Fleet Leasing	Slidell, Louisiana	#SF-2021-01337
Global Lending Services LLC	Greenville, South Carolina	#SF-2021-01338
Global Lending Services LLC	Tempe, Arizona	#SF-2021-01339
Delta Motor Co. LLC DBA Delta Trailer Sales	Carencro, Louisiana	#SF-2021-01340
Jones Auto Sales LLC	Ruston, Louisiana	#SF-2021-01341
Brenco Finance, Inc.	Breaux Bridge, Louisiana	#SF-2021-01342
Green Car Auto Sales & Service, Inc. DBA G&C Auto Sales and Service	Marrero, Louisiana	#SF-2021-01343

Bridgecrest Acceptance Corporation	Mesa, Louisiana	#SF-2021-01344
Emanuel Auto Sales Inc.	Kenner, Louisiana	#SF-2021-01345
Billy Navarre Certified Used Car Imports, L.L.C. DBA Navarre Premium Select	Lake Charles, Louisiana	#SF-2022-00808
EchoPark LA, LLC DBA EchoPark	Metairie, Louisiana	#SF-2022-00880
EchoPark LA, LLC DBA EchoPark	Baton Rouge, Louisiana	#SF-2022-00881
Brown Chrysler, Dodge, Jeep, L.L.C. DBA Brown Pre-Owned	Minden, Louisiana	#SF-2022-00893
Walker First Turn LLC DBA Walker First Turn	Scott, Louisiana	#SF-2022-00961
Citrus Tree Finance LLC	New York, New York	#SF-2022-00984
Rivian, LLC	Normal, Illinois	#SF-2022-00986
Auto Max of Cenla, Inc. DBA Auto Max Financial Services	Alexandria, Louisiana	#SF-2022-00987
Yarbrough Enterprises, LLC DBA Northlake Auto	Covington, Louisiana	#SF-2022-00990
Freedom Express Financial, LLC	New Orleans, Louisiana	#SF-2022-01059
Stellantis Financial Services, Inc. DBA 1st Investors Financial Services	Houston, Texas	#SF-2022-01066
Quality Ford, Inc. DBA Quality Pre-Owned Shreveport	Shreveport, Louisiana	#SF-2022-01073
Quality Outdoor, LLC	Coushatta, Louisiana	#SF-2022-01074
Quality Outdoor, LLC DBA Quality Outdoor Power Equipment Shreveport	Shreveport, Louisiana	#SF-2022-01075
Lendmark Financial Services, LLC	Covington, Louisiana	#SF-2022-01077
Big Easy Powersports, LLC	Harvey, Louisiana	#SF-2022-01078
W. L. Doggett, LLC DBA Doggett Machinery Services	Monroe, Louisiana	#SF-2022-01080
Ponce's Imports, Inc.	Baton Rouge, Louisiana	#SF-2022-01115
T Hughes Pre-Owned, LLC	New Iberia, Louisiana	#SF-2022-01116
Community HOL Automotive LLC DBA Community Honda Lafayette	Lafayette, Louisiana	#SF-2022-01160
Hall's Motorsports of New Orleans, Inc. DBA Hall's Motorsports	New Orleans, Louisiana	#SF-2022-01161
Modern Motors LLC	Baton Rouge, Louisiana	#SF-2022-01187
Tru Auto Sales L.L.C.	Baton Rouge, Louisiana	#SF-2022-01209

Commissioner Westbrook made a motion to ratify the motor vehicle sales finance licenses issued to these initial motor vehicle sales finance applicants. Commissioner Redmond seconded this motion and it was unanimously approved.

\*\*\*\*\*

Chairman Lala called for a review of the GAP Administrator licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial GAP Administrator applicants.

<i>GAP ADMINISTRATOR</i>	<i>CITY</i>	<i>LIC. #</i>
NWAN, Inc.	Strongsville, Ohio	#GA-2021-00160
Norman & Company, Inc. DBA Classic Auto Security System	Tampa, Florida	#GA-2021-00161
Tokio Marine Highland Insurance Services, Inc. DBA TM Highland Insurance Services	South Pasadena, California	#GA-2021-00162
Vantage Administration Services, LP DBA RoadVantage	Austin, Texas	#GA-2021-00163
Tire Shield, Inc.	Saint Augustine, Florida	#GA-2022-00147
First Guard Warranty Corp.	Austin, Texas	#GA-2022-00152

Partners Alliance Corporation	Poway, California	#GA-2022-00155
-------------------------------	-------------------	----------------

Commissioner Stephen Guidry made a motion to ratify the GAP Administrator licenses issued to this initial GAP Administrator applicants. Commissioner Lane seconded the motion and it was unanimously approved.

\*\*\*\*\*

Chairman Lala called for a review of the licenses issued. Commissioner Stephen Guidry made a motion to ratify the licenses issued: motor vehicle sales finance, #SF-2020-01414, #SF-2021-01329 through #SF-2021-01345, #SF-2022-00797 through #SF-2022-01216; GAP Administrators, #GA-2021-00160 through #GA-2021-00163, #GA-2022-00131 through #GA-2022-00157; and GAP Administrator Agents, #GAA-2021-00164 through #GAA-2021-00166, #GAA-2022-00038 through #GAA-2022-000140. Commissioner Lane seconded the motion and it was unanimously approved.

\*\*\*\*\*

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commission at this time.

\*\*\*\*\*

There being no further business, Commissioner Stephen Guidry made a motion to adjourn the meeting at 12:00 p.m. Commissioner Maurice Guidry seconded this motion and it was unanimously approved.

  
\_\_\_\_\_  
Chairman Lala

  
\_\_\_\_\_  
Executive Director